

*ANSWER*

*Millennia*

*Millennia  
Lite*

*Small Business  
Center  
Contracts*

## *Contract Comparison Matrix*

*GSA  
FSS  
Schedules*

*CIO-SP2*

*ITOP II*

*Prepared by:  
The FTS ANSWER  
Solutions Development Center*

# Comparison Matrix

## ANSWER, Millennia, Millennia Lite, Small Business SDC, GSA Schedule 70, ITOP II, CIO-SP2

Criteria	ANSWER	Millennia	Millennia Lite	Small Business SDC	Schedule 70	ITOP II	CIO-SP2
<b>Website address</b>	<a href="http://answer.gsa.gov">http://answer.gsa.gov</a>	<a href="http://fedcac.gsa.gov/millennia.htm">http://fedcac.gsa.gov/millennia.htm</a>	<a href="http://lite.gsa.gov/">http://lite.gsa.gov/</a>	<a href="http://www.fast.sdc.gsa.gov">http://www.fast.sdc.gsa.gov</a>	<a href="http://www.fss.gsa.gov/schedules">http://www.fss.gsa.gov/schedules</a>	<a href="http://itop.dot.gov/itop/">http://itop.dot.gov/itop/</a>	<a href="http://nitaac.nih.gov/">http://nitaac.nih.gov/</a>
<b>Host Organization</b>	ANSWER SDC	FEDCAC Millennia	ITAC	SBSDC	Federal Supply Service	ITOP Special Project Office	NITAAC
<b>Cost Recovery</b>	1% of total invoice amt. (G.3.3)	1% up to a max. of \$25,000.	1% of total invoice amt. (G.3)	1% of total invoice amount. (G7.d)	1% of the total quarterly sales reported. (C.23)	Service charges range from .75% to 3.25% depending on customers desired level of involvement. (Section 1 of ITOP II HB)	Processing Fee for large business is 1%. Processing fee for small business ranges from .50% to 1% depending on \$ volume. (G.4 & Task Order Guidelines 1.2)
<b>Individual Points of Contact</b>	ITMs and ACOs are located in 11 GSA Regional Offices plus FEDSIM & OIS to provide client support.	ITMs and ACOs are located in 11 GSA Regional Offices plus FEDSIM & OIS to provide client support.	ITMs and ACOs are located in 11 GSA Regional Offices plus FEDSIM & OIS to provide client support.	ITMs and ACOs are located in 11 GSA Regional Offices plus FEDSIM & OIS to provide client support.	POCs on FSS website.	Special Project Office (SPO) provides customer interface. POCs located in Washington D.C. (See ITOP II website)	COs located in Washington D.C. (See CIO-SP2 website for names and phone numbers)
<b>Contract Support</b>	ANSWER Call Center is available to assist on all contractual, technical, and procedural questions. 1-510-637-3890 1-877-534-2208	Contact program manager or contracting officer at 703-605-9762 or 703-605-9781. (See Millennia website contact info.)	Customer Service Support center is available to assist customers in answering all contract and procedural questions. 1-817-978-3506. (Per ACO)	1-877-823-2067 to Contact Kansas City SDC for answers to all questions.	FSS website contains phone numbers and e-mails of individuals to contact.	SPO provides customer assistance based on level of service required. POCs located in Washington D.C (See ITOP II website)	1-888-773-6542 to contact CIO-SP2 COs and technical staff.
<b>Geographical Reach</b>	Worldwide (B.1)	Worldwide. (C.2)	Worldwide. (Contract Highlights)	Worldwide	48 contiguous states, some with international capabilities. (C.4)	Worldwide Coverage. (C.1.1)	Worldwide Coverage
<b>Number of Contracts</b>	10 Primes; currently about 100 team partners. Teaming partners can easily be added to the contract. (Answer website)	11 Primes; unlimited number of teaming partners.	Potential to have 43 prime contractors and unlimited number of teaming partners. Teaming partners can easily be added to the contract. Prime contract awards by Functional Area (FA): FA 1- 10 Primes; FA 2- 11 Primes; FA 3- 10 Primes; FA 4- 12 Primes.	212 8(a) contracts.	Numerous	35 Primes in (3) FA's FA ISE – 14 Primes FA SOM - 13 Primes FA ISS - 8 Primes Currently about 300 team members across various FAs. (ITOP II Handbook Section I & Section 4).	48 Primes, 300 teaming members & (9) task areas. (website, C.2)
<b>Contract Maximum</b>	\$25 Billion (H.3)	\$25 Billion (H.1)	\$20 Billion (H.2)	\$90 Million per contract (H.3)	Maximum Order (MO) threshold established in	\$10 Billion (H.2)	\$20 Billion (H.20)

					each contract. (See Section B Multiple Award Schedule Process)		
Contract Minimum	\$100,000 (H.2)	\$100,000 (H.2)	\$25,000 (H.2)	\$100 (H.3)	\$100 (C.5)	Guaranteed minimum per functional area (FA) is \$100,000 for ISE; \$200,000 for SOM; & \$75,000 for ISS. (H.2)	\$250 (H.20)

Criteria	ANSWER	Millennia	Millennia Lite	Small Business SDC	Schedule 70	ITOP II	CIO-SP2
<b>Period of Performance</b>	10 years – Two-year base with eight (8) successive option years; expires 12/2008. (H.1)	10 years – Five-year base with one (1) five-year option; expires 4/2009. (F.3)	ML includes Award Term provisions where an option is not exercised unless the contractor has met the required performance criteria spelled out in the contract. (F.4)	5 year contract; expires 10/2002.	10 years- Five years with 5 year options. Continual open period for solicitations. (see FAQ #13 FSS website & Contractor Guide)	7 years. No single Task Order (TO) can exceed a 5-year period. (See Section I, 52-216-18 & F.2(a))	10 years from the date of award. Award dates vary per contractor beginning in 2000. (B.1 & website for individual contractors P of P)
<b>Price Reasonableness Task Order (TO)</b>	Ceiling price rates have been determined to be fair and reasonable. Significantly reduced rates can be negotiated at the TO level. (B.2)	Ceiling price rates and indirect handling rates have been determined to be fair and reasonable at the contract level. Significantly reduced rates can be negotiated at the TO level. (B.2 & Schedule L)	Ceiling price rates have been determined to be fair and reasonable. Significantly reduced rates can be negotiated at the TO level. (L.2, M.4.2.2 of original solicitation)	Ceiling price rates have been determined to be fair and reasonable. Significantly reduced rates can be negotiated at the TO level. (B.1, M.4)	Ceiling price rates have been determined to be fair and reasonable. Significantly reduced rates can be negotiated at the TO level. (FAR 8.404)	Price reasonableness is established based on a negotiated price range. (See clause H.25 and ITOP II Handbook, Section 4 entitled Contractor Rates)	Ceiling price rates have been determined to be fair and reasonable. (B.2 )
<b>Ceiling Rates &amp; Price Reductions</b>	Discounts from ceiling price rates are available per TO. (B.1)	Discounts from ceiling price rates are available per TO.	Discounts from ceiling price rates are available per TO. (B.2)	Discounts from ceiling price rates are available per TO. (B.1)	The Maximum Order is the level for customers to seek a price reduction because the size of their order is significant. (See Maximum Order, Section B & C.11)	Discounts from ceiling price rates are available per TO. (H.25)	Discounts on ceiling price rates are available per TO. (B.2)
<b>Labor Rates for Geographical Areas</b>	Ceiling price rates. 7 geographical rate areas defined nationwide. (B.1)	Ceiling price rates. One geographical rate area nationwide.	Ceiling price rates. One geographical rate area nationwide. (B.2 & 3)	Ceiling price rates. One geographical rate area nationwide. (B.1)	Ceiling price rates. One geographical rate area nationwide.	Ceiling price rates. One geographical rate area nationwide. (H.25)	Ceiling price rates. One geographical rate area nationwide. (rates posted on contractor websites) )
<b>Types of Task Order</b>	Firm Fixed Price (FFP), Fixed Price Incentive (FPI), Fixed Price Award Fee (FPAF), Time and Material. (T&M). (I.1)	FFP, Cost-plus-fixed-fee(CPFF) Cost plus Incentive Fee (CPIF) Cost Plus Award Fee (CPAF). (B.2.2) (F.2) (G.3.2)	FFP, T&M, CPFF and CPAF. (B.2) (G.5.2)	FFP (G.5)	FFP, ceiling price, labor hour or T&M. (See Ordering Procedures for service schedules posted on FSS website).	FFP, CPFF, CPAF, T&M, & FPAF. (H.1)	CPFF, CPAF, Cost Sharing (CS), T&M and FFP. (B.1)
<b>Functional Area (FA)</b>	14 FAs covering all facets IT. (C.3)	A general task plus three (3) FAs identified. (C.3.1 &2)	Four (4) FAs encompassing virtually any IT requirement. (C.2)	Broad range of IT integration services under SIC code 7373.	Not specifically stated.	Three (3) FAs. (C.1.3)	Nine (9) task areas. (C.2)

<b>Labor Categories</b>	105 labor categories	17 labor categories	86 labor categories	7 labor categories. Other labor categories can be added to specific tasks as open market items.	Labor Categories vary by individual schedule	24 labor categories	71 labor categories (B.5)
<b>Dedicated Personnel Program Manager (PM) Group Manager (GM)</b>	PM and GM are dedicated to the ANSWER contract. (C.7.1)	PM is dedicated to the Millennia Contract and TO Key Personnel are dedicated to the project for a minimum of 6 months. (H.9.2 & 3)	PM shall remain in position for 12 months from date of reporting to contract. Other management personnel are as proposed by each contractor. (H.17.2)	No requirement for dedicated personnel.	No requirement for dedicated personnel.	ITOP II PM is dedicated for the overall ITOP II effort. Task Order Key Personnel are assigned at the TO level. (H.13 (a) &(b))	Key Personnel Clause identifies Prime PM for each Contract. Project Mgr. identified as "Key" on individual tasks. (H.11)

Criteria	ANSWER	Millennia	Millennia Lite	Small Business SDC	Schedule 70	ITOP II	CIO-SP2
<b>Program Manager (PM)</b>	Dedicated to the ANSWER Contract and included in overhead. (C.7)	Corporate Officer shall be the overall manager of the Contract and act as a single POC for contract resolution and may be direct billed to task orders when appropriate. (H.9.2)	Required and included in overhead. (H.17.2)	Does not assume or require any hierarchical structure, skill levels priced as direct.	Does not assume or require any hierarchical structure, skill levels priced as direct.	PM must be assigned by the contractor on a full or part-time basis for the seven-year duration of the ITOP contract. PM may be indirect vs. direct charge, depending on contractor. (H.13 (a))	PM is a dedicated key personnel and can only be replaced with approval of CIO-SP2. Skill level priced as direct. (H.11)
<b>Group Manager (GM)</b>	GM to handle multiple tasks. Price of GM included in overhead. GM ratio of 1 to 35 required by contract. (H.13.3)	No GM; however each TO has a Project Manager who reports directly to the Program Manager for the Contract. (H.9.2 & 3)	Additional management personnel vary by contract and are included in overhead. (H.17.2)	Does not assume or require any hierarchical structure. Skill levels are priced as direct.	Does not assume or require any hierarchical structure, skill levels are all priced as direct.	No GM; however the Contractor may propose multiple key personnel positions for a specific TO. (H.13 (b))	No GM.; however, Project Mgr. is offered as a direct personnel. (H.11)
<b>RFP Response</b>	5 day contract requirement to respond to TO request. (G.2.2)	Established in TO request. (G.3.2)	Established in TO request. (G.5.2)	Established in TO request. (F.4)	Established in TO request.	Contractor allowed 7- 30 days to prepare response to TO request. (H.4 (d) (3))	Sole Source 7-21 days depending on contract type; Competition 14-28 days depending on contract type. (See Task Order Guidelines, 1.9)
<b>Education &amp; Experience</b>	All Contractor personnel are required to meet minimum education and experience requirements. (Section C)	All Contractor personnel are required to meet minimum education and experience requirements. (Section J)	All contract personnel must perform at the level specified in Section J regardless of their education and experience. Three labor categories, Scientist/Engineer-Senior, Intermediate & Associate have education and experience prerequisites. (H.17.1 & Section J)	All contractor personnel are required to meet minimum education and experience requirements. (H.4.3)	Education and experience requirements vary for each schedule. Skill levels based on companies' commercial practices. (See individual schedules)	General description of each labor category, no specifics regarding education and experience. (See Attachment J-4, Labor Categories/Qualifications)	General description of each labor category, no specifics regarding education and experience (J-1)
<b>Training</b>	40 hours of on ongoing training per employee per year to keep current on leading edge and state of the art technologies. (H.15)	Contractor shall provide fully trained and experienced technical and lead personnel required for performance. (H.10)	Contractor staff performing on TOs required to maintain currency on leading edge and state of the art technologies and methods. Specific training varies by contract and is included in overhead. (H.8.3)	Training not specifically referenced in master contract.	Training not specifically referenced in master contract.	The Contractor is responsible for providing fully trained & experienced technical personnel including training necessary for keeping personnel abreast of industry advances & maintaining proficiency. (H.20)	Training not specifically referenced in master contract.
<b>Security</b>	Up to top-secret clearance. (H.6)	Up to top secret clearance, perhaps higher (top secret	Up to top secret clearance, perhaps higher (top secret specialized	This contract is unclassified and does not specify types of	No requirement for security clearances in master contract.	Up to top-secret clearance, perhaps higher (top secret compartmentalized	Security requirements will be specified in each TO.

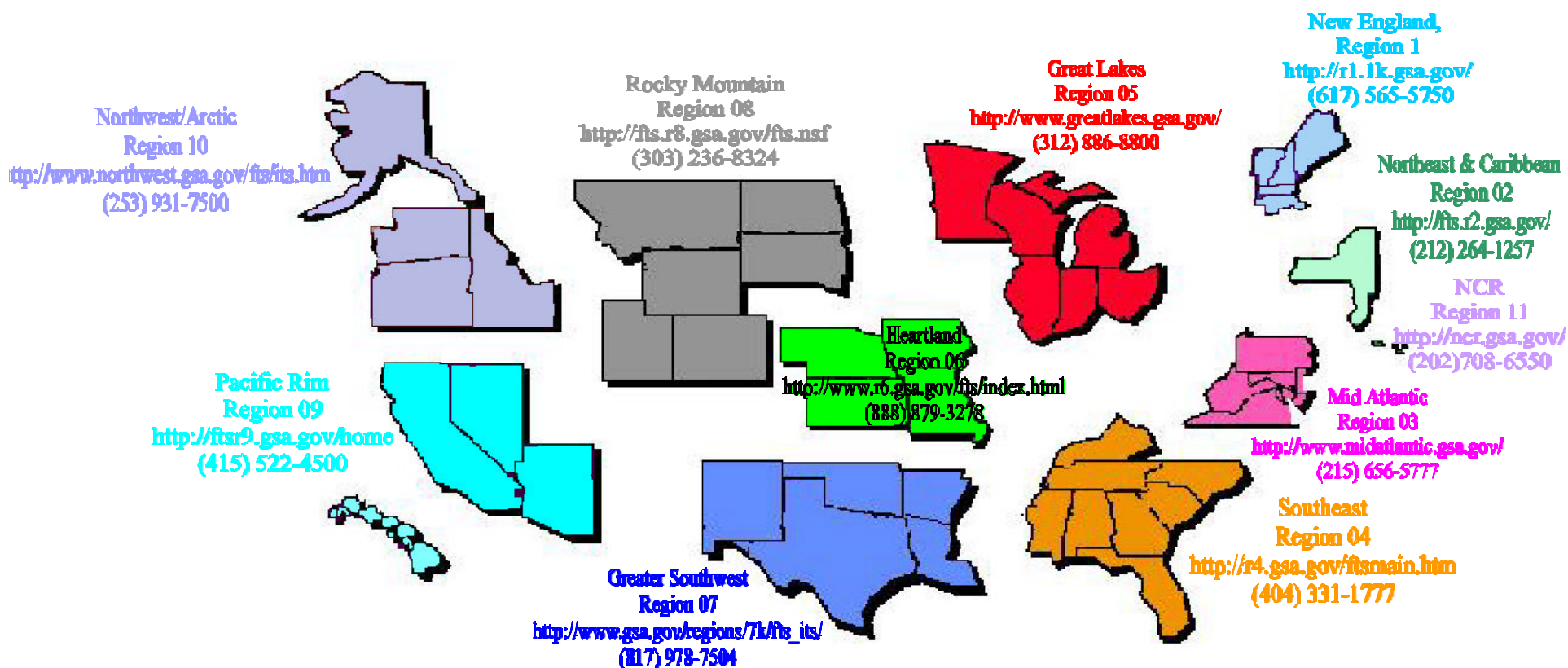
		specialized compartmentalized information). (H.8)	compartmentalized information). (H.15)	clearances. Security requirement will be specified in each TO.		information) (H.19)	(H.13)
<b>Monthly Reporting</b>	Monthly Financial Summary and Monthly Technical Summary are included in overhead. (G.1.1.2 & 3)	Monthly Status Report, Problem Notification Report, Trip Report and In-Progress Review (IPR) Report. (Section J)	Monthly Task Status Report and Contractor Performance Evaluation Report, Final Acceptance/TO Completion Report and Performance Management Report are included in overhead. (G.4.3, G.4.4, G.4.5, G.4.6)	No requirement for monthly reports in master contract.	No requirement for monthly reports in master contract.	Monthly Program Status Report and the Subcontracting Report are reported to the ITOP II SPO. (G.8, G.9, & ITOP II handbook Section G)	Monthly Program Status Report & Monthly Sales Report are provided to the CIO-SP2 CO. (F.5 & F6)

Criteria	ANSWER	Millennia	Millennia Lite	Small Business SDC	Schedule 70	ITOP II	CIO-SP2
<b>Product Flexibility for State of the Art Products</b>	NO CBD requirement, no dollar limitation on hardware, software and related supplies to the services being acquired under the TO. (H.14.4)	No CBD requirement, no dollar limitation on hardware, software, and related supplies critical and related to the services being acquired under the TO. (H.4.2)	NO CBD requirement, no dollar limitation on hardware, software, and related supplies related to the services being acquired under the TO. (H.13.2 )	NO CBD requirement, no dollar limitation on hardware, software, and related supplies related to the services being acquired under the TO.	No CBD requirement, Contractors can team to provide a total solution, or request a modification from the CO. Incidental items may be added to a schedule delivery order as long as it results in the lowest overall cost, the appropriate procurement regulations have been applied, and the price has been determined fair and reasonable. (C.29 & Q&A #8 FSS website)	No CBD requirement, no dollar limitation on hardware, software however, the inclusion of these items must be considered to be critical and related to the services being acquired. (H.29)	No CBD requirement. If hardware/software is critical and related to the services being acquired it can be provided without \$ limitation on a TO basis. (H.25)
<b>Technical Refreshment Clause</b>	Answer has a technical refreshment clause that authorizes changes to improve performance, or react to changes in technology. (H.17)	Millennia has a service improvement clause that encourages the contractors to propose improvement to the skills, services, features, or other requirements of the contract. (H.16)	ML has a service improvement clause that encourages the contractors to propose improvement to the skills, services, features, or other requirements of the contract. (H.23)	No specific clause labeled technical refreshment.	No specific clause labeled technical refreshment. However the contract does allow the PCO to add additional items/additional SINS. (C.29)	No specific clause labeled technical refreshment. Changes/ adds/ deletions can be made through the modification process or on a TO basis. (H.25)	No specific clause labeled technical refreshment. Changes/adds/deletes can be made through the modification process or on a TO basis. (H.10)
<b>Special Personnel Skills</b>	Highly specialized skills that are not explicitly defined in a skill category description can be negotiated on a task by task basis by the PCO. (H.9)	Specialized skills can be added by COs within GSA/FTS at the TO level. (G.4 & H.9.1)	Highly specialized skills that are not explicitly defined in a skill category description can be negotiated on a task by task basis by the PCO. (H.17.3)	Skill levels can be added at the TO level. (H.4.3)	Skill levels are added through modification. (C.29)	Skill levels can be added on a task order basis utilizing Labor/Burden Rate Utilization (H.25 & ITOP II Handbook, Appendix G).	Skill levels can be added at the TO level. (H.10)
<b>Staffing Requirements</b>	30 day staffing requirement for personnel specified in a TO. However, individual TOs can specify an earlier date, if the requirement so states. (G.2.4)	Negotiated separately per each TO. (F.5)	Requirement to have key personnel specified in the TO available on the effective date of the TO. (H.17.5)	Negotiated separately per each TO. (H.4.3)	Negotiated separately per each delivery or TO as specified by the individual activities. (C.6 Schedule Ordering Procedures)	Key personnel specified in the Contractors proposal must be available on the effective date of the contract or TO or show cause. (H.13 (3) (c))	Negotiated separately per each TO.
<b>Fair Opportunity</b>	In accordance with FAR 16.505 (b).	In accordance with FAR 16.505 (b).	In accordance with FAR 16.505 (b).	Unique feature: Sole source task/delivery orders can be issued under this contract up to \$3 million FAR 19 in accordance with FAR 16.505 (b).	See Ordering Procedures on FSS Website.	In accordance with FAR 16.505 (b).	In accordance with FAR 16.505 (b).



Protests	Far 16.505(a)(6) no protest, except on the grounds that the order increases the scope, period, or maximum value of the contract.	Far 16.505(a)(6) no protest, except on the grounds that the order increases the scope, period, or maximum value of the contract.	Far 16.505(a)(6) no protest, except on the grounds that the order increases the scope, period, or maximum value of the contract.	Far 16.505(a)(6) no protest, except on the grounds that the order increases the scope, period, or maximum value of the contract.	Can be protested	Far 16.505(a)(6) no protest, except on the grounds that the order increases the scope, period, or maximum value of the contract.	Far 16.505(a)(6) no protest, except on the grounds that the order increases the scope, period, or maximum value of the contract.
Task Order D&F (Contract Type)	D&F Not required at the TO level.	D&F Not required at the TO level.	D&F Not required at the TO level.	D&F Not required at the TO level.	D&F Not required at the TO level.	D&F Not required at the TO level.	D&F Not required at the TO level.

## GSA FTS Regional Client Support Centers



## GSA FTS Nationwide Client Support Centers

Federal Systems Integration

Smart Access Common

Fed Learn

**and Management Center**

<http://fedsim.gsa.gov/>  
(703) 605-9900

**Office of Information Security**

<http://www.fts.gsa.gov/infosec/>  
(202) 708-7300

**Identification Card**

<http://www.fedcac.gsa.gov/smartcard.htm>  
(781) 860-7130

**Financial Management System  
Services Center**

<http://fmssc.gsa.gov/>  
(202) 208-5090

<http://www.fedlearn.gsa.gov>

(703) 605-9980

**The Wireless Store**

<http://wireless-store.gsa.gov/>  
(877) 975-7782

**Contact Relationship Management Center**

<http://contact.info.gov/>  
(703) 306-6640

**ANSWER**

The FTS vision of providing world-class services and solutions is embodied in a set of MAIDIQ contracts known as ANSWER. ANSWER contracts provide Information Technology (IT) solutions that deliver the best value and innovation to support client missions worldwide. Through ANSWER, FTS can say "Yes!" to clients: "Yes!" to providing IT solutions in any country. "Yes!" to addressing every IT challenge, no matter how esoteric. And, "Yes!" to retaining corporate contractor memory for a considerable period of time -- a full decade! The scope of the contracts provides for "all things IT" including requirements and design research, analysis and development, software maintenance, and facilities management support services for business, scientific and engineering applications. ANSWER is postured to provide the ultimate in customized IT support and solutions.

**Millennia**

Millennia provides a broad range of high-quality information technology (IT) services and enables FTS to continue meeting the Federal government's demand for large system integration and development projects by supporting its clients in a timely and cost-effective manner into the next millennium. Not limited to existing technology, the Millennia MAIDIQ contract provides for the acquisition of new and emerging technologies that evolve over the contract's life. Millennia covers all requirements for IT, under the general categories of software engineering, communications, and system integration

**Schedule 70****Small Business Center Contracts**

The Small Business SDC provides a suite of MAIDIQ competitively awarded contracts set aside for 8(a) program certified small disadvantaged businesses. FTS clients can acquire a broad range of high quality information technology, non-complex products and services ranging from connection of personal computers to peripherals, installation of wide area networks, web development, to ongoing operations, using commercial off the shelf hardware and software. Related services include analysis, documentation, training, and repair and maintenance. The contracts are structured to provide flexibility in meeting client needs: contract labor rates are negotiable; sole source awards are possible up to \$3 million with competed task orders above that value; and task order issuance and management has been delegated to regional FTS contracting officers.

**Millennia Lite**

Millennia Lite is a MAIDIQ contract available for use by all Federal agencies. The contract provides a broad range of high-quality systems integration and development services. Its four functional areas are: Information Technology Planning, Studies and Assessment; High-end Information Technology Services; Mission Support Services; and Legacy Systems Migration and New Enterprise Systems Development. Millennia Lite allows contractors to earn additional fees by delivering exceptional services as industry partners are evaluated on reporting, evaluations, objectives and subcontracting.

**CIO-SP**

Under the schedules program, GSA enters into contracts with commercial firms to provide supplies and services at stated prices for given periods of time. Orders are placed directly with the schedule contractors, and deliveries are made directly to the customer. The Federal Supply Schedules Program mirrors commercial buying practices more than any other procurement process in the Federal Government today. It provides customers with literally millions of state of the art, high-quality commercial products and related services at volume discount pricing on a direct delivery basis. All customers, large or small, even those in remote locations, are provided with the same services, convenience, and pricing.

The CIO-SP IDIQ contracts provide Information Technology (IT) systems and services necessary to support the Chief Information Officer (CIO) requirements for IT solutions within the National Institutes of Health and other Federal Government agencies. The following task areas are: Contract and Task Order Management (Mandatory for each task order), Reinvention Resourcing, IT Operations, Integration Services, Telecommuting, Telecommunications, Information Technology Security (ITS); and Year 2000 Software Strategies, Reprogramming and Solutions. The objective of Contract and Task Order Management is to provide the program management, project control, and contract administration necessary to manage a high volume multiple contract type task order process for a large, diversified team so that the cost, schedule, and quality standards of each order are tracked, communicated to the Government, and ultimately attained.

## **ITOP II**

ITOP is a GWAC supported by multiple contracts and is available for use by all government agencies, including state/local government entities, and certain quasi-governmental entities. ITOP is a solutions-based contract for obtaining IT services and support related to Information Resource Management. Services range from studies and plans, to software development, to database administration, to mainframe and telecommunications support (including remote access hardware/software) to electronic libraries



**For more information call**  
**1-877-534-2208**

